

THE EXHIBITOR SUCCESS GUIDE

THE VENETIAN RESORT
LAS VEGAS

Sands EXPO
Las Vegas

EFFECTIVE JANUARY 1 - DECEMBER 31, 2021



Kirsten Dimond, CEM
Sands Expo Vice President and General Manager

Dear Exhibitor,

Whether you've exhibited here in the past or this is your first time working with us, our team looks forward to welcoming you.

The Exhibitor Success Guide outlines valuable information to help understand our facility regulations, scope of work, available services, and special offerings to enhance your booth presentation. This guide is updated on a regular basis, so please visit [venetian.com/meetings](https://www.venetian.com/meetings) to ensure you're reviewing the most current information.

Throughout the past year and in anticipation of bringing meetings and trade shows back to The Venetian Resort, we have collaborated with industry colleagues, government partners, and public health experts to devise new protocols and adopt other best practices that keep health and safety in the forefront.

Our Venetian Clean commitment remains paramount to optimizing team member and guest safety; and the Venetian Clean Guide to Meetings provides comprehensive details on how meetings and events at our facility are subject to these protocols. I encourage you to review this information, which also shares details regarding exhibitor-specific requirements.

In addition, the state of Nevada has its own guidelines for meetings and other large gatherings, which must be followed by our exhibitors. A few examples include:

- Properly wearing face coverings at all times.
- Managing/Implementing physical distancing practices during business interactions.
- Regular hand washing and/or hand sanitizing.
- Requiring exhibitors, employees and attendees to stay at home if symptomatic, or if they have a recent history of contact with a confirmed or suspected case of COVID-19.
- Asking exhibitors, employees and attendees who start to develop symptoms consistent with COVID-19 to leave the venue and/or seek medical care as appropriate.

In addition, page 3 of this document outlines county-specific regulations regarding social distancing and general capacity/large gatherings over 250 people, as of May 1, 2021. Because assessments within our community remain ongoing, these regulations are subject to change. To remain aware of standards as they relate to your event dates, please continue visiting [venetian.com/meetings](https://www.venetian.com/meetings) to review the most current Venetian Clean information.

Should you have questions or need assistance, please feel free to contact our Exhibit & Business Service Center Representatives at 702.733.5070.

We look forward to partnering with you on your exciting event; together, we'll make your experience a successful one.

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COUNTY-SPECIFIC REGULATIONS REGARDING SOCIAL DISTANCING AND EVENT CAPACITY

General Capacity and Social Distancing

Effective Date: May 1, 2021

CAPACITY	Increased to no more than 80% occupancy based on applicable fire code occupancy
SOCIAL/PHYSICAL DISTANCING	Reduced to 3 feet

Effective Date: The state goal is June 1, but actual date is unknown

Guidelines	Vaccination Rate	Change
CAPACITY	When 60% of eligible Clark County population receives at least 1 dose of the COVID-19 vaccination	No Capacity restrictions (up to 100% of the fire code occupancy)
SOCIAL/PHYSICAL DISTANCING	When 60% of eligible Clark County population receives at least 1 dose of the COVID-19 vaccination	No Social Distancing requirements

Large Gatherings (more than 250 individuals)

Beginning May 1, 2021, a COVID-19 Preparedness & Safety Plan is required for large gatherings at Trade Shows, Conferences, Conventions, Professional Seminars and Large Business Meetings in excess of 250 people, which are capped at a total of 80 to 100% fire code capacity of attendees and/or registrants.

In addition, there is further clarity on large gatherings, with the county defines as events for more than 250 individuals. As part of these guidelines, a COVID-19 Preparedness & Safety Plan ("Large Gathering Plan") is required for large gatherings at trade shows, conferences, conventions, professional seminars and large business meetings, until 60% of the eligible community is vaccinated (at which time a Large Gathering Plan will no longer have to be submitted). Until then, the capacity and social distancing requirements for large gatherings (less than 20,000 people) vary based on the progress of Clark County's vaccinations efforts. The following chart provides further clarification:

Requirements	Guidance
50% of the community has completed their 1st dose of a vaccination for COVID-19	<ul style="list-style-type: none"> Social Distancing of 3 feet Capacity of up to 80% of the fire code occupancy
All attendees have either: <ul style="list-style-type: none"> Completed their vaccination for COVID-19 at last 14 days prior to the event OR Are tested using a PCR test at least 48 hours prior to the event and have evidence of a negative test result AND 50% of the community has completed their 1st dose of a vaccination for COVID-19	<ul style="list-style-type: none"> No Social Distancing requirements Capacity increased up to 100% of the fire code occupancy
60% of the eligible community has been vaccinated for COVID-19	<ul style="list-style-type: none"> No Social Distancing requirements Capacity increased up to 100% of the fire code occupancy Large Gathering Plans no required

Additional Clark County Guidelines

- At the conclusion of the event, the event organizer will inform attendees that the Southern Nevada Health District (SNHD) recommends that attendees be tested for COVID-19 at least five days after returning home.
- SNHD may required event organizers to notify attendees if any outbreaks or cases are identified among participants or others associated with the event.
- If conditions worsen prior to the event, SNHD may require additional mitigation measures for the event, in an effort to control further deterioration of COVID conditions in the community.

HOW TO SAFELY PUT ON AND REMOVE A FACEMASK

<p>1</p>  <p>Wash hands with soap and water.</p>	<p>2</p>  <p>Ensure side with color or print is facing out.</p>	<p>3</p>  <p>With clean hands, secure the straps behind your ears.</p>
<p>4</p>  <p>Press top of mask to fit shape of nose.</p>	<p>5</p>  <p>Cover nose and mouth fully ensuring there are no gaps.</p>	<p>6</p>  <p>Do not touch mask while using. Wash hands if touched.</p>
<p>7</p>  <p>Carefully untie strap and pull away from face without touching.</p>	<p>8</p>  <p>Place facemask directly into trash bin.</p>	<p>9</p>  <p>Wash hands with soap and water.</p>

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EXHIBITOR CHECKLIST

The timeline suggested below may help guide you toward a successful exhibitor experience, but serves as a recommendation only, as needs vary for each exhibitor. **Prior to planning, all exhibitors should review the EAC/Booth requirements outlined in the [Venetian Clean Guide to Meetings](#). This will help ensure familiarity with property and local/state guidelines regarding Safe Meetings in Nevada.** Should you have questions, our Exhibit Service Representatives are happy to assist and may be reached at 702.733.5070.

8 Weeks Out:

- [] Review *The Exhibitor Success Guide* to understand Facility rules and regulations.
- [] Identify the services and related items needed for your booth (i.e., A/V, Booth Cleaning, Electrical, Floral, F&B, Internet/Telecom, Rigging/Lighting).
- [] Note the deadline for receiving the advance order discount.
- [] Visit [Venetian.com/Meetings](#) to learn about our Venetian Clean commitment and ensure compliance with the Venetian Clean Guide to Meetings.

6 Weeks Out:

- [] Visit [www.sandsexpo.com/ordernow](#) to set up an online account and order booth services, hand sanitizer, PPE, etc. If you need assistance with placing your order, please contact the Exhibit & Business Service Center at 702.733.5070 or servicecenter@sandsexpo.com.

4 Weeks Out:

- [] Note upcoming deadline for receiving the advance order discount.
- [] If required, submit booth plans to the Clark County Fire Department (CCFD) for approval and review specific facility requirements beyond CCFD guidelines.
- [] If interested in donating your booth structure and to confirm whether it can be donated versus disposed, please contact the Exhibit & Business Service Center at 702.733.5070.

3 Weeks Out:

- [] Note the show site rate now applies and the advance order discount has expired.
- [] If not already done, visit [www.sandsexpo.com/ordernow](#) to set up an online account and order booth services, hand sanitizer, PPE, etc. If you need assistance with placing your order, please contact the Exhibit & Business Service Center at 702.733.5070 or servicecenter@sandsexpo.com.

- [] Review your order and update for any additional needs (i.e., F&B, booth cleaning, PPE and disinfecting supplies, floral).

2 Weeks Out:

- [] Finalize any outstanding details for your exhibit booth (i.e., final floor plans for Electrical, Internet/Telecom locations, Booth Cleaning, Floral).
- [] Visit [Venetian.com/Meetings](#) to learn about our Venetian Clean commitment and ensure compliance with the Venetian Clean Guide to Meetings.
- [] F&B services are also available during move-in and move-out. Call 702.733.5676 for details.
- [] Review *The Exhibitor Success Guide* to confirm adherence to Facility rules and regulations.
- [] If interested in donating leftover booth inventory (i.e., samples, furniture, etc.), contact seccdonations@sandsexpo.com.

Move-in / Show Days:

- [] Note the Exhibit & Business Service Center location (Sands Expo Level 1 Lobby) and phone number (702.733.5070) in case assistance with any technical, show cleaning, or business-support needs arise.
- [] For last minute catering requests, please call 702.733.5676.

Move-Out:

- [] If assistance with equipment removal, booth disposal, donations, or billing, please visit the Exhibit & Business Service Center or call 702.733.5070.

After the Show:

- [] Within one week, please look for an email invitation inviting you to take a brief survey. This will help us learn more about your time with us, and we thank you in advance for your participation.

HELPFUL HINTS

Advance Order Discounts

Orders placed no later than 21 calendar days before show opening day will receive a discounted rate (rigging services are excluded). For eligibility, full payment and completed CAD drawings must also be received by this deadline. Orders received after the cutoff date will be invoiced at the standard show-site rate.

Best Practice Recommendations

Exhibitors are encouraged to consider implementing the following within your exhibit space.

- Incorporate transparent barriers into booth design.
- Use proper ongoing sanitization for touch screens. The CDC suggests putting a wipeable cover on electronics. Follow manufacturer's instructions for cleaning and disinfecting electronic touch screens. If no guidance is provided, the CDC suggests using alcohol-based wipes or sprays containing at least 70% alcohol and drying surfaces thoroughly.
- Rethink the use of high touch items like pens. If a physical signature is necessary, invite the attendee to keep the pen.
- Skip the giveaways. These, and items like business cards, brochures, etc., should be placed in the attendee's show bag and not handed directly to them.

Please see the [Venetian Clean Guide to Meetings](#) for additional information and suggestions.

Cancellation Policies

SES Productions:

For AV/Rigging/Lighting orders created through SES Production proposals:

- To avoid a cancellation fee, cancellation must be received at least 30 days prior to the start of the event. Out of pocket expenses incurred by SES Productions may be charged.
- Cancellations received less than 30 days but greater than 72 hours prior to the start of the event will receive a 50% cancellation fee, plus any out of pocket expenses incurred by SES Productions.
- Cancellations received less than 72 hours prior to the start of the event will not be refunded.

For AV orders created through www.sandsexpo.com/ordernow:

- To avoid a cancellation fee, cancellations must be received at least 24 hours prior to first published move-in date.
- Cancellations received less than 24 hours prior to the first published move-in date will receive a 50% cancellation fee.
- Cancellations received after the first published move-in day will not be refunded.

Food & Beverage:

- To avoid a cancellation fee, cancellations must be received at least 21 business days prior to the show open date.
- Cancellations received less than 21 business days but greater than 10 business days prior to the show open date will result in a 50% cancellation fee.
- Cancellations received less than 10 business days but greater than 3 business days prior to the show open date will result in a 75% cancellation fee.
- Cancellations received less than 3 business days prior to the show open date will not be refunded.

Electrical/ Internet/ Plumbing/ Show Cleaning & Meeting Services/Telecom:

- To avoid a cancellation fee, cancellations must be received at least 24 hours prior to first published move-in date.
- Cancellations received less than 24 hours prior to first published move-in date will receive a 50% cancellation fee.
- Cancellations received after the first published move-in day will not be refunded.

Show Cleaning:

- All orders must be paid in advance.
- No credits will be issued on services ordered but not used.
- No refunds will be issued for disinfectants, hand sanitizer, or personal protective equipment.
- To avoid a cancellation fee, cancellations must be received at least 24 hours prior to the first published move-in date.

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HELPFUL HINTS

Show Cleaning continued:

- Cancellations received less than 24 hours prior to first published move-in date will receive a 50% cancellation fee.
- Cancellations received after the first published move-in day will not be refunded.
- For credit consideration, all service concerns must be made known to the Exhibit & Business Service Center during your event.

Disclaimers

Sands Expo and SES will not be held liable for any and all losses due to circumstances outside of their control, including but not limited to losses due to interruption of service from the main utility provider of the building. Wall, column, and permanent building utility outlets are not a part of booth space and are not to be used by exhibitors and/or their third parties.

Exhibit & Business Service Center

Located on Level 1 of Sands Expo, the Exhibit & Business Service Center is available for procuring on-site SES assistance as well as a range of business support services. To ensure availability for any need that arises, operating hours are tailored to move-in, show days, and move-out schedules.

Exhibit Booth & Bulk Trash Disposal

Exhibitors who generate additional bulk trash are required to pre-order Show Cleaning services for its removal during move-in and/or move out. Any wooden crates, exhibit materials, carpet and/or large containers left on the show floor, in meeting rooms, or hallways are the responsibility of the exhibitor.

Exhibitors intending to discard their booth at show site must order labor from the General Contractor for dismantle, and pay the pre-ordered dumpster fee through SES to have materials discarded. To arrange these services in advance, please contact servicecenter@sandsexpo.com or order [online](#). If you need to order on-site, please visit the SES Service Desk at any of the Exhibitor Service Centers or the Exhibit & Business Service Center on Level 1 of the Sands Expo lobby.

Exclusive & Non-exclusive Services

Sands Expo offers a variety of services to help ensure your success. Details are available on pages 11 - 20 of this document; you can also obtain assistance by contacting the Exhibit & Business Service Center at 702.733.5070.

- Catering/Food & Beverage (Exclusive)
- Show Cleaning (Exclusive)
- Electrical (SES Exclusive)
- Internet/Telecommunications (SES Exclusive)
- Plumbing (SES Exclusive)
- Rigging & Theatrical Lighting Labor/Truss & Motor Equipment Rental (SES Exclusive)
- Satellite Services (SES Exclusive)
- Audio/Visual Equipment Rental (SES Non-exclusive)
- Theatrical Lighting Equipment Rental (SES Non-exclusive)
- Floral

FedEx Large Format Printing/Installation Services

For small or mid-sized events, exhibitors may have large format printing needs that are not supported via show management or a general contractor. In these instances, exhibitors can contact the FedEx Office Business Center, located on the 2nd Floor/Casino Level, at the end of the Bellini Ballroom corridor.

This convenient, streamlined, and professional service means that upon arrival, print signage will already be on site and installation will have been coordinated/scheduled with the event organizer.

For inquiries, please call 702.836.4400 or 702.414.4489, or email usa5607@fedex.com.

Floral & Horticulture

A full service floral department resides on property, offering everything from plant varieties to sustainable and traditional floral arrangements. Fresh, top-of-the-line plants and flowers are always used, and our expert team's personal attention can create something special to make your exhibit booth stand out. Normal delivery times occur between 5:00 am and 2:00 pm, although special arrangements may be made due to the size of an order. For details visit shop.venetian.com.

HELPFUL HINTS

Labor Rates

The following pages outline labor rates relating to Show Cleaning, Specialized Event Services (SES), and SES Productions:

- Show Cleaning - page [34](#)
- SES Labor - page [38](#)
- SES Productions Labor - page [38](#)

Online Ordering

Exhibit booth services and products are ordered online, where you're able to see images of offerings, review order histories, and place repeat orders for subsequent events. The system also provides prompts if additional items are required, and recommends additional options such as porter service, floral, etc.

Remember to provide your requested labor/installation dates and service needs, as well as a floor plan identifying where each service is required. When placing orders for hanging applications, please include a digital CAD drawing.

Please also note 24-hour power is recommended to best accommodate computers, refrigerators, and appliances that will be operating in your booth throughout the show.

To begin placing your order, please visit www.sandsexpo.com/ordernow.

Should you require assistance, please contact the Exhibit & Business Service Center at 702.733.5070 or servicecenter@sandsexpo.com.

Venetian Clean Guide to Meetings

All meetings and events are subject to the [Venetian Clean Guide to Meetings](#). Visit <https://www.venetian.com/meetings> to select and download the guide.

ADA

Parking

Covered handicapped and overnight parking is available at The Venetian Resort, allowing access to the hotel, casino areas, and Sands Expo. Limited oversized vehicle parking is available on the first level of The Venetian parking garage, and may be accessed from either the Las Vegas Boulevard or Koval Lane entrances. Curbside loading and unloading is prohibited.

Motorized and Wheeled Transportation

Hoverboard and segway use by disabled guests is permitted within Sands Expo upon request, and under the following conditions:

1. It may not exceed the speed of walking pedestrians or pace of traffic.
2. It may not be operated in the casino or gaming areas/floor within The Venetian Resort.
3. It must yield to pedestrians.
4. It may not be operated while under the influence of alcohol/drugs or anything that would impair safe operation.
5. It may only have one (1) operator and no passengers.
6. It may not be operated on the escalators.
7. Due to safety issues with hoverboards, one of the following off-hour options must be in place:
 - In conjunction with the General Contractor, product must be packaged up after show hours and stored off-site by exhibitor
 - Fire watch personnel must remain in the booth during all after-show hours
 - Booth structure must be covered and have a sprinkler system

Hoverboards, segways and other wheeled transportation (i.e., rollerblades, bicycles, skateboards) not being used within ADA guidelines are strictly forbidden. If a motorized scooter or wheelchair is needed, an on-site vendor (located inside the Exhibit & Business Service Center) rents out a limited quantity. Please note that in addition to the advertised rental fee, motorized scooters require a \$200 refundable deposit. For assistance please call 702.733.5070.

Service Animals

The ADA defines a service animal as any guide dog, signal dog, or other animal individually trained to provide assistance to an individual with a disability. If they meet this definition, animals are considered service animals under the ADA, regardless of whether they have been licensed or certified by a state or local government.

The care or supervision of a service animal is solely the responsibility of his or her owner. The facility is not required to provide care, food or a special location for the animal.

Sands Expo may exclude any animal, including a service animal, from our property when the animal's behavior poses a direct threat to the health or safety of others. For example, any service animal that displays vicious behavior towards other guests or customers may be excluded. We may not make assumptions, however, about how a particular animal is likely to behave based on our past experience with other animals. Each situation must be considered individually. Although we may exclude any service animal that is out of control, we should give the individual with a disability who uses the service animal the option of continuing to enjoy our property and services without having the service animal on the premises.

There may be a few circumstances when we are not required to accommodate a service animal – that is, when doing so would result in a fundamental alteration to the nature of the business. Generally, this is not likely to occur on our property, but when it does (for example, when a dog barks during a performance) the animal can be excluded.

For additional guidelines and permit details on the use of service animals on property, please see page [30](#). If you have further questions about service animals or other requirements of the ADA, please contact the [Sands Expo Risk Management department](#).

EMERGENCY/SECURITY

Emergency Equipment

Sands Expo is equipped with a state-of-the-art Life Safety System.

- The facility is equipped with an alarm system and sprinkler system that activates by heat-sensitive devices and smoke detectors in the ventilation system.
- Fire extinguishers and other emergency equipment are strategically located in all areas of the building.
- The Venetian Resort Fire Command Center continually monitors all building emergency systems throughout the facility.
- Automatic External Defibrillators (AED) are strategically located throughout the facility. Please notify security if an AED is used.

Emergency Staff - EMT Services

Our Security department is operational 24 hours a day and becomes the communications center and command post in the event of an emergency.

- The Catering & Conference Manager and SES/Event Manager are responsible for keeping show management and service contractors informed of decisions relating to emergency events in progress.
- Should the need arise, The Venetian Resort has an EMT team on duty 24 hours a day, seven days a week.
- Events with exhibit halls are required to contract EMT services for the program's duration (including move-in and move-out). The provider must be licensed and registered in the State of Nevada and/or with the Southern Nevada Health District, and is responsible for disposing of any hazardous materials or sharps.

Fire Extinguishers/Fire Hose Cabinets

- Please remember all fire extinguishers and fire hose cabinets must be kept clear, accessible, and remain free of obstruction at all times.
- The fire hose cabinets, fire extinguishers, and permanent fixtures of the facility cannot be moved without approval from Facilities.
- Please notify Security if an extinguisher or fire hose is used.

Emergency Announcement Protocol

1. In the event of an alarm activation, audible and visual alarms will activate. This is not a signal to evacuate the building.
2. An announcement will be made stating the nature of the alarm is being investigated.
3. Once the nature of the alarm is determined, further instructions will be communicated.
4. In the event the alarm poses no danger, an "all clear" will be announced.
5. Should evacuation be necessary, it will be communicated via the Life Safety System.

Lost & Found

During event days, please visit the security podium located on Level 1 at the entrance to Sands Expo. Following the close of an event, all items are delivered to Lost & Found at The Venetian Resort. Please call 702.414.1000 and ask for Lost & Found assistance or visit the [Lost & Found website](#).

Security Contacts

The Venetian Resort maintains 24-hour security over the interior/exterior of the facility, including all life safety and equipment systems.

- **The Venetian Resort and Sands Expo Emergency Number**
702.607.9311 7.9311 (house phone)

Thermal Scanning Stations

At the request of Show Management and for a fee, non-invasive thermal scanning stations may be placed at key event locations. These stations are operated exclusively by resort staff, and utilize the latest technology to enable continuous scanning of a high volume of people simultaneously.

VENETIAN CLEAN BOOTH CLEANING SERVICES

Sands Expo is the exclusive provider of all booth cleaning services. Except for the initial wipe down and suggested disinfection between attendee transactions (see page 12 for guidelines), no non-Sands Expo staff may perform custodial services, vacuum, or utilize floor cleaning equipment on the show floor (this includes EACs and Interior & Design companies). Failure to comply will result in a service charge based upon the booth's total square footage.

In adherence to our [Venetian Clean commitment](#) and the [Venetian Clean Guide to Meetings](#), we have increased frequency of routine cleaning in public spaces and heart-of-house areas, with an emphasis on high-touch surfaces. For exhibit booths, we offer VIP, Platinum, and Porter Services that include disinfecting throughout the show day.

To minimize risk and enhance safety for visitors and Team Members, the recommendations set forth in the EPA Emerging Pathogen Policy regarding cleaning and disinfectants are strictly followed. All of our disinfectant products have been pre-approved and certified by the EPA for use against emerging viruses, bacteria, and other pathogens; and routine environmental cleaning has been increased.

Booth cleaning package rates are available on page 33 and may be ordered at www.sandsexpo.com/ordernow. Once on site, booth cleaning packages, sanitizer, PPE and disinfecting supplies may also be ordered via <https://sandsexpo.applova.menu/>.

Venetian Clean Booth Cleaning Services

All of our booth cleaning packages that include disinfecting adhere to the resort's Venetian Clean protocols, and are recommended for consideration. Nightly Booth Disinfecting may also be ordered as an independent service.

- **VIP Package** - Nightly spraying of booth with EPA approved disinfectant*, Full Service Hand Vacuum or Damp Dust/Mop, Wastebasket, and Porter Service (countertop wipe down with EPA approved disinfectant, bussing and trash removal).
- **Platinum Package** - Full service hand vacuum or damp/dust mop, periodic porter service during show hours (wipe down of countertops and high touch areas with an EPA registered disinfectant, bussing, trash removal) and one wastebasket.
- **Porter Service** - A porter will wipe down countertops and high touch areas with an EPA registered disinfectant, bus tables, and remove trash from exhibit booth. Also includes one waste basket.
- **Nightly Trash Removal with Hand Vacuum or Damp/Dust Mop**

Frequently Asked Questions

1. **Will vacuuming or damp mop be included with my booth space?** Vacuuming or damp mop is not included, but may be ordered online.
2. **Is daily trash removal during show hours provided?** This service is only available with the VIP, Platinum, and Porter Packages.
3. **Can I place an order to have plexiglass cleaned?** Yes, plexiglass cleaning is included with the VIP, Platinum, and Porter Service packages.
4. **Can I schedule my booth cleaning services anytime that is convenient for me?** Yes, services can be scheduled for a specific time.
5. **If I choose to do my own wipe downs between attendee transactions, what products are approved for use?** Although the VIP, Platinum, and Porter Services include disinfecting throughout the show day, exhibitors choosing to do this themselves may only use the following approved disinfectants: Wide Range II, Vital Oxide, Virex TB, Clorox Disinfecting Wipes, Lysol Disinfectant Spray, Lysol Disinfectant Max Cover Mist, Lysol Disinfecting Wipes, and Windex Multi-Surface Disinfectant Cleaner.
6. **Do I need to have hand sanitizer in my booth?** Yes, all exhibit booths are required to have hand sanitizer containing a minimum of 60% alcohol. If an exhibitor chooses not to supply their own, Sands Expo offers refillable, touch-free, standing floor units for rent; 2L disposable containers of sanitizer are also available for purchase.
7. **Can I order hand sanitizer, disinfecting supplies, and PPE?** Yes, details on available items may be found on page 14, and orders may be placed at www.sandsexpo.com/ordernow.
8. **Are booth, crate, and flooring disposal services available?** Yes. Booth and crate disposal includes an on site open top container, forklift labor to fill the open top and disposal fee. Labor to dismantle booth or crates is not included and can be ordered through your general contractor. All bulk trash must be loaded onto pallets and be ready for pick up. Please note these services must be ordered in advance, and associated fees will be based upon your booth's square footage.

Cancellation Policy

Please see page 10 for details.

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HAND SANITIZER, DISINFECTING SUPPLIES, & PPE

Exhibit Booth Hand Sanitizer Requirements

All exhibit booths are required to have hand sanitizer containing a minimum of 60% alcohol. If an exhibitor chooses not to supply their own, Sands Expo offers refillable, touch-free, standing floor units for rent; 2 liter disposable containers of sanitizer are also available for purchase.

Exhibit Booth Disinfecting Throughout the Show Day

Booth disinfecting between attendee transactions is strongly encouraged. Although the VIP and Platinum Packages, as well as Porter Service, include disinfecting throughout the show day, exhibitors may also do this themselves. Please note only disinfectants that have been approved for use within the facility may be used.

The following is a list of disinfectants approved for use on property:

- Wide Range II
- Vital Oxide
- Virex TB
- Clorox Disinfecting Wipes
- Lysol Disinfectant Spray
- Lysol Disinfecting Wipes
- Windex Multi-Surface Disinfectant Cleaner

Ordering Hand Sanitizer, Disinfecting Supplies, & PPE

Rates for these items are available on page 34 and may be ordered at www.sandsexpo.com/ordernow. Once on site, booth cleaning packages, sanitizer, PPE and disinfecting supplies may also be ordered via <https://sandsexpo.applova.menu/>.

Freestanding Hand Sanitizer Unit Rental

Includes initial Purell container (approx. 1,200 uses). Refills may be ordered upon consumption.



Disinfecting Wipe Down Bundle

Includes one 16 oz. spray bottle of a facility-approved EPA registered disinfectant for emerging pathogens, and three microfiber towels. *On-site audits will be conducted to ensure only approved cleaning agents are being utilized within exhibit space.*



Disposable Hand Sanitizer Containers

2 liter disposable dispensers are available for purchase.



Disinfecting Supplies

Clorox Disinfecting Wipes (3 pack with 35 wipes each), Lysol Disinfectant Spray (19 oz can), and Windex Multi-Surface Disinfectant Cleaner (32 oz. bottle).

PPE

Bulk quantities of disposable face masks (50 count) and latex free gloves (100 count).



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FOOD & BEVERAGE/CATERING

Food & Beverage Services

We understand how important your presence is on the show floor, and how valuable it is to remain fully engaged with attendees. Providing a unique F&B experience can be an innovative touch to doing business on the show floor that may keep attendees with you for one more bite and a little more conversation.

Sands Expo offers a variety of Food & Beverage services tailored to exhibitor needs, and is the exclusive provider of all food and beverage intended for consumption within Sands Expo and the Congress Center (all outside food is prohibited).

In adherence to our [Venetian Clean commitment](#) and the [Venetian Clean Guide to Meetings](#), we have incorporated a number of practices to enhance the safety and minimize risk for guests and Team Members. Please review these guides for details.

- **Exhibit Booth Catering Menu** - This menu features a variety of offerings that are sure to delight. Vegetarian, organic, gluten-free, nut-free and other options are all available, and our chefs are happy to work closely with you to ensure your needs are met. **Most menu selections delivered to your booth will arrive individually wrapped or packaged, while others may require an attendant. These efforts are in place for everyone's safety, while ensuring a personal and enjoyable catered experience within your exhibit space.**
- **Banquet Menu** - Additional catering options are available for reception or meeting room functions.
- **Booth Traffic Builders** - Popular items such as gelato stations, full bars, and kegs are just some of the ways you can attract attendees while presenting your products and services. **While these offerings remain available to attract attention to your booth, as identified within the [Venetian Clean Guide to Meetings](#), the gathering of groups within an exhibit space is strongly discouraged and remains at the discretion of the facility.**
- **In Booth Dining** - This is the perfect solution when you're craving a bite to eat but can't step away from the exhibit booth. Simply visit <https://sandsexpo.applova.menu/> to choose from the daily offerings. Items include individual pre-made salads, sandwiches, hot entrees, snacks and hot and cold drinks. Once your order is processed, we'll deliver your meal right to your booth.
- **Distribution of Samples** - Exhibitors may distribute samples of food and/or beverages only upon written authorization by Sands Expo. Please see the "forms" section of the Exhibit Booth Catering Menu for guidelines and restrictions.

Corkage Fees

Corkage is extended when approval has been given to bring in a non-alcoholic F&B product. This is generally offered only to manufacturers of the product, but contractual exceptions can be made. This is charged at 50% of the current retail price + current tax + current service charge on the retail price. For further details and exclusions and please contact catering@sandsexpo.com.

Water Cooler Rental

Exhibitors who have ordered water coolers will receive their units and bottled water the afternoon before show opening. Units will begin being picked up approximately 2 hours before the show closes. Exhibitors are responsible for any equipment that is damaged or not returned. Please note water cooler orders do not include electrical, which must be ordered separately. Please speak with the catering department for details

For further details, please call 702.733.5366 or email catering@sandsexpo.com. To begin placing your online order, please visit www.sandsexpo.com/ordernow.

Cancellation Policy

Please see page [10](#) for details.

TECHNICAL SERVICES: SPECIALIZED EVENT SERVICES (SES)

SES Scope of Work

At Sands Expo and The Venetian Resort, some services are exclusively provided through our various SES departments. This exclusivity is necessary for safety concerns, consistency in standards, and efficiency. Set forth below is a description of those services to assist you in the planning of your event.

- The assembly, installation, operation and dismantling are exclusive and may only be performed by SES departments labor for the following:
 - Anything attached to truss or building structure, i.e. lighting, cabling, audio equipment, video equipment, special effects gear, etc.
 - All ground-supported truss, lighting and rigging systems. This includes attachment of all equipment, drapery, signs and banners connected to ground supported truss.
 - All floor-supported items that project more than 16 feet from the floor.
- Truss and Motor: All truss and motors are to be provided by SES Productions. The client or their production company shall be responsible for all charges.
- As the exclusive provider of truss and motors, SES Productions utilizes XSF truss products and Columbus McKinnon motors. SES Productions houses certified, on-site, industry trained professionals to assist with integration throughout your design process. Specialty equipment, if required, can be accommodated in many scenarios. Contact SES productions to begin partnering on your event's rigging design. *Specialized production requirements can be accommodated with the SES required program. Please contact the Event Service Manager for more details.*
- Breakouts: Each event is allowed one General Session that could be provided by another production company, excluding any policies within the SES Scope of Work. All other meetings will be considered breakouts and fall inside this exclusivity. Events for the purpose of receptions, pool functions, or hospitality rooms would fall outside of this exclusivity.
- Handling and moving of all materials included in the Scope of Work once delivered to the facility loading docks will be exclusive to SES.
- All lift equipment required to perform the Scope of Work must be operated and rented through SES.
- Installation of the following is exclusive to SES labor and services:
 1. Cords and cables under carpet and final connection from equipment, light fixtures, power tracks and all electrical items to outlet(s).
 2. Electrical signage that comes separate from the display.
 3. All antennas on or around the building, including set up and removal of interconnecting cables from outside to inside of the building and to exhibit booths.
 4. Portable generators, motor generators and converter transformers.
 5. Portable cabling from main switch to all panels and distribution.
 6. Fiber and communication cables, audio/visual, data and telephone cables.
 7. Portable plumbing service (air, water and drains for all areas), whether in the exhibit area or not. Includes air compressors, various pumps and sub-pumps, and hook-up of same.
 - The use of individual air compressors or pumps is prohibited. However, if they are an integral part of the exhibit products, please contact SES in advance for approval.
- All work required in the catwalk structure is to be exclusively performed by SES labor. In addition, any equipment on or around the catwalk needs to be SES owned or inspected and approved.

The following Scope of Work guidelines apply specifically to Show Management:

- Specialized Production requirements can be accommodated within the SES required program; please contact the Event Services Manager for more details.
- Breakouts: An event is allowed one General Session that could be provided by another production company, excluding any policies within the SES Scope of Work. All other meetings will be considered breakouts and fall inside this exclusivity.
- Once a labor crew reaches 20+ workers, a scheduling administrator will be added.

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TECHNICAL SERVICES: SPECIALIZED EVENT SERVICES (SES)

SES Productions Audio Visual & Production Assistance

SES Productions is an on-site, full service production team that maintains the latest in tradeshow technology. No one knows our property better, and in addition to offering a range of creative services and production support, a variety of hardware is available for all of your production needs.

Whether planned in advance or requested upon arrival, SES Productions is here and looks forward to working with you. However, to ensure availability, you are encouraged to place orders as early as possible. On-site orders will be subject to additional equipment charges and will be filled based upon the order in which they are received.

To learn more about how we can assist, please contact us at 702.733.5655 or SESProductionsExpoSales@sandsexpo.com.

Frequently Asked Questions

- 1. Is there a minimum labor requirement?** Yes - equipment rentals are subject to a minimum 2-hour labor charge which covers delivery, installation, reasonable technical assistance, dismantle, and pick up. More extensive setups, dedicated exhibit technicians, or any other form of A/V labor will be charged for actual hours worked. Please see page [37](#) for labor pricing and information.
- 2. Does my order include electrical service?** No - electrical service is not included in equipment pricing and must be ordered separately.
- 3. Do I need to be present for equipment to be delivered?** Yes - a representative must be in your booth or meeting room to sign for equipment delivery. Please note delivery and installation begins on the last day of load in, unless otherwise specified by the client. Sands Expo and SES are not responsible if equipment installation does not meet an exhibitor's timeline due to any unforeseen circumstances occurring at the show site.
- 4. What happens if I need to cancel all or part of my order?** All orders must be paid in advance. Please note no credits will be issued on services installed as ordered but not used. To avoid a 50% cancellation fee, the cancellation of equipment and/or services must be received at least 24 hours prior to the published first move-in date. Cancellations received after the first move-in day will not be refunded. For credit consideration, all service concerns must be made known to the Exhibit & Business Service Center during your event.

5. Are there any guidelines regarding audio volume within my exhibit booth?

Sands Expo retains the right to regulate the volume of any sound (music, voice, special or artificial effects) if it infringes upon others within the facility, is determined to be offensive, or otherwise violates the terms/rules/regulations or license agreement.

6. What should I know regarding the rental of satellite dishes?

All locating of satellite dishes for outside access must be done by SES and Sands Expo personnel. If you plan on bringing your own satellite dish or up-link vehicles, please contact the Exhibit & Business Service center at 702.733.5070 or servicecenter@sandsexpo.com. We will advise you of the area where it may be located, and consideration will be given to the direction from which the signal is relayed.

7. What happens if my rental equipment is damaged or lost?

Renters of SES Productions equipment assumes and bears the entire risk of equipment abuse; misuse; loss by fire, theft or misplacement; or any other cause of loss or damage that occurs while in the renter's possession. In the event of such an occurrence, the renter shall immediately pay Sands Expo, in cash, all rental fees due under the terms of the rental agreement, plus the value of the equipment rented (based on fair market value at the time of rental). All rental equipment shall be considered still rented, with rental fees accruing until such payment is made in full.

SES Productions Rigging & Lighting

Imagine your booth as one among a sea of exhibitors, with thousands of attendees navigating through the aisles searching for your location. Integrating hanging signs and lighting high above your booth can be an invaluable part of your design, and might make the difference between whether a potential customer reaches you or ends up stopping somewhere else.

As the exclusive provider of truss and motors, SES Productions utilizes XSF truss products and Columbus McKinnon motors. SES Productions houses certified, on-site, industry trained professionals to assist with integration throughout your design process. Specialty equipment, if required, can be accommodated in many scenarios. Contact SES Productions to begin partnering on your event's rigging design.

Please refer to the SES Scope of Work on page [16](#) and consult with an SES Productions representative about exclusive and non-exclusive production services.

TECHNICAL SERVICES: SPECIALIZED EVENT SERVICES (SES)

Frequently Asked Questions

- 1. How do I make sure my sign is installed in the proper location?** When placing an order, a CAD drawing and Service Location Plan must be provided. In addition, the exhibitor or representative must be present in the booth at the time of service delivery. Please also note SES Productions will not open any crates, cases or boxes that are not clearly marked "signage".
- 2. Since I need to be present, am I able to schedule this service for a particular time?** Exhibitors may select a will call window of time for service delivery, with a minimum installation charge of 2 hours per worker being applied. The option of scheduling a specific time is also available, for a minimum charge of 5 hours per worker.
- 3. Are there any rules about what can and can't be hung?** Please refer to all rules and regulations established by Show Management. These can typically be found in the Exhibitor Kit or by consulting a Show Management representative. Flown rigging in Hall G is not permitted. Rigging in any hall or ballroom may require the use of additional materials, to avoid overhead obstructions. Weight limitations are in effect in all areas, and may require additional stamped engineering documents for approval.
- 4. What happens after my event?** SES labor will dismantle all items and equipment within the SES Scope of Work. The exhibitor's materials will be disassembled and left in the booth with the exhibitor's representative, so they may coordinate shipping.
- 5. When does my booth need to be safety tied to the Facility?** Based upon SES review, any floor-supported object standing under 16' that is deemed a hazard to public safety, and those standing over 16' may have additional safety requirements. SES must provide all safety tie services and materials regardless of the object's height.

All requests are subject to approval by Show Management and SES Productions, and may be limited/rejected in some areas due to weight restrictions, limited rigging points, or if construction/design is deemed to be unsafe. Flashing chaser lights are not permitted on hanging signs, and laser logos may not be projected outside of an exhibiting booth. For additional information please call 702.733.5655, email SESProductionsExpoSales@sandsexpo.com, or visit www.sandsexpo.com/ordernow.

SES Productions Cancellation Policy

Please see page [10](#) for details.

Electrical

Electrical services are almost always needed within one's exhibit booth. Whether it's for booth lighting, A/V or computer equipment, or simply charging your mobile phone or tablet, this service should be ordered. The best place to begin is by making a list of all the items to which you'll need to provide power. **Please note SES is the exclusive provider of all electrical services.**

Blue Electrical Boxes

These boxes ensure the exact receipt of power ordered and reduces the possibility of service interruption. If a box overloads, the fuse blows at that booth location only and will not impact the power of adjacent exhibitors on the same line/stringer. Outlets overloaded by the exhibitor will be reset one time as a courtesy. Prior to resetting the electrical circuit, you will need to purchase additional power or agree to operate within the limits of the original circuit purchase. If the circuit needs to be reset a second time, a one hour labor charge will be incurred at the appropriate rate.

Additional Guidelines

- Labor is required on the exhibit floor for under carpet and overhead distribution of electrical wiring, motor and equipment hookups requiring hard wiring connections, installation/repair of electrical fixtures, and installation of electrical motors and electrical apparatus.
- All wiring, motors, electrical installations, etc. must be approved. Exhibitor equipment should be ready for installation and properly tagged/wired to denote current, voltage, phase, cycle, and horsepower.
- Wall, column and permanent building utility outlets are not part of booth space and may not be used.
- To prevent overloading of circuits, exhibitors may not add wattage except as ordered. All outlets for lighting are provided by SES. Column and/or wall outlets are not part of exhibitor booth space. A separate outlet must be ordered for each piece of equipment to be connected.
- Storage atop SES electrical hardware, booth lines and storage closets is not allowed.
- Unless otherwise directed, Sands Expo electricians are permitted to cut floor coverings for the installation of services.

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TECHNICAL SERVICES: SPECIALIZED EVENT SERVICES (SES)

Additional Guidelines, cont.

- If a booth is determined to be in violation of Fire Marshal codes or basic safety guidelines, power will be shut off until all violations have been resolved.
- SES and Sands Expo will not be held liable for any and all losses due to circumstances outside of their control, including but not limited to losses due to interruption of service from the main utility provider of the building.
- All material and equipment furnished by Sands Expo for service requested shall remain the property of the facility, and may only be removed by SES technicians at the close of show.
- Neither Sands Expo nor SES is responsible for voltage fluctuation or power failure due to temporary conditions or loose connections. For your protection, you should install a surge protector or over/under voltage protector on your computer or other equipment. Installations and connections to all electrical service should be made by SES personnel. SES will not be responsible for any damage or loss of equipment, component, computer hardware, and/or injury to any person caused by the installation or connection into any electrical outlet by persons other than SES personnel.
- All outlets over 15 Amps and/or with a voltage over 120 volts require electrical labor. This includes a one-hour minimum to inspect exhibits that are pre-wired to plug into our system.
- Please contact the Exhibit & Business Service Center at 702.733.5070 for the following:
 - Hall G outlets over 60 Amps 208 volts, or for any 480 volt requirements
 - Assistance/pricing for special or foreign voltages, outlets exceeding what is noted within online ordering for 208 or 480 volts, etc.

Frequently Asked Questions

- 1. Where does power come from?** In Halls A, B, C, and D, power comes from overhead catwalks. In Hall G power comes from columns on the floor.
- 2. Where does power go in my booth space?** For island booths, power is dropped into a single location. If more than one drop location is requested, additional drops will be charged for time and material. For in-line and peninsula booths, power is dropped at the back of the booth on the floor. Either a service location or floor plan indicating desired locations for power

drop(s) must be submitted. All plans must have adjacent booth numbers for direction.

- 3. When is power turned on and off?** Power is turned on 30 minutes prior to show opening and is turned off 30 minutes after show closing.
- 4. What if I want 24-hour power to my booth?** Dedicated 24-hour power is available at a charge of double the listed price. Please be sure to indicate this request when placing your order. *This is strongly recommended for any F&B appliances, computers, and other electronics that will remain operating in your booth throughout the show.*
- 5. May I bring my own cords and plug strips?** Yes, as long as they meet national and local electrical codes. All wiring utilized for booth work must have a three-wire, grounded, flat cord with a minimum of #14 gauge. Only SES cords may be placed under the carpet/flooring.
- 6. Can SES track lighting be hung in my booth instead of on stanchion poles?** Yes. SES track lighting may be hung anywhere requested, however a labor charge with a minimum of one (1) hour labor plus material will be assessed. Power is included for SES track lighting.
- 7. On overhead lighting, what size area will a 1,000 watt quartz bulb light?** One 1,000 watt quartz bulb will light up to a 10' x 10' area. The 1,000 watt quartz bulb may be rented for Halls A, B, C, D, and G. The 200 watt quartz bulb is only available for Hall G.
- 8. Is there a minimum labor charge?** Yes. There is a one (1) hour minimum labor fee for installation, if more than 20 amps are ordered or if there are multiple drop locations. Labor to disconnect will be based on one half of the installation cost. Please see page [33](#) for labor rates and information.
- 9. Can I have halogen lights in my booth?** Yes. All halogen lights must have a safety lens or shield over the lamp/bulb. No lights will be hung without mounting brackets or clamps that are in good working order. No lights that are deemed unsafe will be hung.
- 10. How do I calculate the amount of power I will need?** Add up the total wattage for your booth (i.e., 10 x 75 watt bulb = 750 watts), which requires a 1,000 watt outlet.
- 11. Can you guarantee a start time for my installation?** Exhibitors

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TECHNICAL SERVICES: SPECIALIZED EVENT SERVICES (SES)

Frequently Asked Questions, cont.

may request a “morning” or “afternoon” installation block of time. Morning installations will occur any time between 8:00AM - noon; afternoon installations will occur any time between 1:00PM - 5:00 PM. Please email servicecenter@sandsexpo.com to request an installation time.

- 12. As the exclusive provider of electrical service, what else is SES responsible for?** SES is responsible for all distribution of electrical wiring under carpet or flooring; overhead (including coaxial cable and fiber optics, and the distribution of same from product to booth and from booth to booth); all motor and equipment hookups requiring electricity; installation and/or repair of electrical fixtures; installation of electrical motors and apparatus to be energized; motorized hoists, truss and lighting installation; installation/removal of all overhead electrical signs, trusses, motors, or apparatus; and installation/removal of free-standing electrical signs that require assembly, rotating electrical signs, sequencing electrical signs and related applications, and the operation of such equipment.

Electrical Cancellation Policy

Please see page [10](#) for details.

Internet/Telecom

SES has several Hard Wired Internet options available for purchase. Please contact our Internet specialist to discuss your options at sesinternetsupport@sandsexpo.com. You may also call 702.733.5531 Monday through Friday, from 8:00 am to 5:00 pm PST. Please note SES is the exclusive provider of all Internet services.

Frequently Asked Questions

- 1. How can I get assistance with my Internet line?** The fastest way to get a technician to your booth or meeting room is by emailing sesinternetsupport@sandsexpo.com.
- 2. What types of Internet service can I purchase?** SES sells hard wired SHARED and hard wired DEDICATED Internet service. Wireless Internet service is not

available.

- 3. What type of Internet (Shared vs Dedicated) should I choose?**

Choose SHARED for:

- Normal Internet browsing and applications over a hard wire
- Up to 5 hard wired devices performing normal web browsing and sending emails

Choose DEDICATED for:

- Streaming
- Large downloads or uploads
- Connecting a wireless router
- Any resource intensive, high bandwidth utilizing applications that require a consistent Internet connection

- 4. Hard-wired or wireless devices or both?** SES only provides and recommends using a hard wire for all of your devices. If you choose to connect a wireless router to your Internet connection you will need to provide all configuration and support yourself. Shared Internet service comes with one NAT'ed DHCP IP address. If you require more IP addresses you will need to order them. Dedicated Internet service comes with up to 25 NAT'ed DHCP IP addresses. If you require more IP addresses or publicly routable Static IP addresses please email sesinternetsupport@sandsexpo.com.
- 5. How will my devices be supported?** SES does not offer support for devices or equipment that they do not provide. If you need technical support for your booth, you will need to provide this yourself or hire a vendor to provide it for you. SES will ensure that the service you purchased is functioning as it should, but we cannot troubleshoot or repair issues with client-provided equipment. Please contact sesinternetsupport@sandsexpo.com if you need a support vendor.
- 6. Will you require under carpet network cabling?** If your booth or meeting room will require under-carpet network cabling you will need to order 1 Hour Electrical Labor and submit a floor plan with your cabling diagram to sesinternetsupport@sandsexpo.com no later than 7 business days before the move-in date of your event. The diagram must include your main drop location as well as specific measurements for each network location. All cables will have 5 feet of length at the end and will be terminated with a T-568B standard RJ45 connector unless you request otherwise. SES will not terminate any cable not supplied by SES. You will need to provide a Switch/Hub or Router to connect your additional lines to your main uplink. You can purchase a Hub from the Sands Exhibit & Business Service Center located in the Lower

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TECHNICAL SERVICES: SPECIALIZED EVENT SERVICES (SES)

Frequently Asked Questions, cont.

Lobby if needed.

- 7. What is the difference between a private and public IP address?** Most customers order DHCP IP addresses which allow for performing the majority of basic Internet functions. Public IPs are needed when a device outside the Sands Expo network needs to talk to a device in the Sands. A public IP is a publicly routable Static IP address that can open your computer to Internet attacks. Do not request a public IP address unless you know you need it. No refunds are given for public IP addresses.
- 8. How do I know how much bandwidth I am using and receiving?** SES sets your connection to the level of bandwidth that you have ordered. We offer SHARED bandwidth options of "up to" 3Mbps and "up to" 10Mbps. If you order a DEDICATED connection you can purchase 10Mbps, 20Mbps, 50Mbps, 100Mbps, and 200Mbps. If you require over 200Mbps please email us to request a quote. In order to verify that your connection is receiving the bandwidth you requested you can try a speed test application or website. Speed test websites and applications are not 100% accurate, but can give you a close representation of your line speed. Typically this will be +/- 15% of your actual bandwidth depending on the site that you use. SES recommends the AT&T speed test site <http://speedtest.att.com/speedtest/>. You can also try an FTP file transfer or other method, but these are dependent on the bandwidth and connection speed at the server site and may not give an accurate reading. There are other factors that can affect the speed test results. (In order to get the most accurate test only perform a speed test from the main uplink, do not connect through a switch or router, plug the uplink directly into your computer). If you have multiple devices connected they are sharing your Main Bandwidth amount.
- 9. What is Bandwidth Measuring?** This is an aggregate of both uploads and downloads by all devices connected to your uplink. Because Internet connections are full-duplex and transmit and receive at the same time, your connection represents both. When considering how much bandwidth to order, you must take both uploads and downloads of all devices into account.
- 10. What does SES Support?** SES is only liable for the connection coming from the main Internet uplink from the house. SES can only control the bandwidth to our Internet Service Provider, Hyper Networks LLC. Issues beyond our ISP on the Internet can affect the speed of your connection to servers on the World Wide Web that SES cannot be held liable for and cannot fix. For

example, a network issue at a service provider hub in Chicago can affect the speed users receive for connections from Las Vegas to Atlanta. This would not be something SES could fix as we do not have service level agreements with the Internet service providers in Chicago or Atlanta.

- 11. When placing my order, what about additional connections?** One IP address is needed per hard-wired device. If you are connecting more than one device, indicate how many additional IP addresses are needed. Note that one IP address comes as part of the main drop. The additional private IP address is delivered automatically via DHCP once you plug a Cat5 cable into your device (Cat5 and electrical labor for all floor cabling is NOT included).
- 12. How do I know if I need a hub/switch device?** Multiple hard-wired connections require a hub/switch device. If connecting more than one device, you may bring your own equipment or purchase one on-site at the Exhibit & Business Service Center.
- 13. What are the guidelines for having a phone line at my booth?** Phones must be picked up at and returned to the Exhibit & Business Service Center, located in the Sands Lower Lobby. When placing your order, please include a Service Location Plan. If needed, voicemail is available for any phone line. When ordering your phone line(s) please indicate if a line, device, or both are required. Damaged or unreturned equipment will incur a charge.
- 14. What is the difference between single-line and multi-line phones?** A single-line (analog) can be used for a desk phone, fax machine, or credit card machine. A multi-line phone (digital) features multiple phone numbers and has the ability to transfer calls and put a line on hold. A conference speakerphone, often called by the brand name POLYCOM, is recommended for meetings of one to thirty people.

Internet/Telecom Cancellation Policy

Please see page [10](#) for details.

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TECHNICAL SERVICES: SPECIALIZED EVENT SERVICES (SES)

Plumbing & Compressed Air

Sands Expo's experienced team of engineers has supported countless events within our facility, and can assist in determining which services should be ordered for your exhibit booth. A wide range of offerings are available, including:

- Continuous hot and cold water service
- Drain service for exhibitor equipment and displays
- Compressed air services
- Water filling and drain services
- 1, 2, and 3 compartment sinks
- Special hookups for exhibitor equipment
- Various sized drain tanks and pumps

SES plumbing does not provide natural gas tanks, helium tanks, fire sprinkler systems, or fire suppression systems. Standard labor rates apply for setup and removal services. **Please note that SES is the exclusive provider of all plumbing services.** Please see page [36](#) for labor rates and information.

Frequently Asked Questions

- 1. What must I do to ensure plumbing is properly located within my exhibit booth?** A Service Location Plan must be submitted to ensure proper installation in accordance with your booth design. Standard placement for compressed air, water, and drain outlets is at the back wall of line (in-line) and peninsula booths. For island booths, outlets will be placed in the center of the booth (or at our discretion) unless we receive a floor plan indicating the main location where you require your services. Equipment using water must have inlet and outlet properly marked and identified.
- 2. What type of water service should I order?** If you need a continuous source of water pumped into and drained out of your booth then you will need to order Continuous Water & Drain Service. If you only need a water tank filled up then you will need to order Water Tank Fill & Drain Service.
- 3. What if I need to cancel my plumbing order?** To avoid a 50% cancellation fee, your request must be received no later than 24 hours before the scheduled date of service.
- 4. What if my plumbing needs require electrical services?** Any plumbing services that require electricity or electrical labor to connect and/or operate must be ordered separately. Electrical outlets for any services requiring power for special plumbing needs, such as pumps, ejectors, and/or compressor outlets will also incur a charge.

5. What if my booth requires special supplies? Special supplies such as regulators, strainers, traps, etc. should be requested in writing at least 30 days in advance, and every effort will be made to meet such requests. Special equipment requiring company engineering or technicians for assembly, servicing, preparatory work and operation may be executed without SES Plumbing personnel. However, if SES labor is requested, the appropriate hourly labor charge will apply. Please contact FacilitiesWO@sandsexpo.com for additional information.

6. What if my booth requires an Automatic Fire Sprinkler System (AFSS)? Automatic Fire Sprinkler Systems (AFSS) must comply with National Fire Protection Act #13. All questions should be addressed to the Clark County Fire Department at 702.455.7100. Please be prepared to provide a plan view drawing of the display that indicates the areas/elements that are covered, including stairwells and their dimensions. Walkways, kiosks, or showcases with less than 20" of clearance from bottom of the deck or ceiling must also be indicated with dimensions.

Additional Guidelines

- Exhibitors are responsible for connecting the installed lines to their machine(s).
- All material and equipment furnished by SES remains SES property, and shall be removed only by SES personnel at the close of the show.
- All equipment must comply with state and local safety codes.
- Compressed air service includes a 3/8" air hose and a 3/8" automotive quick connect fitting. . Water service includes a 3/8" water hose with 3/4" garden hose fitting and a shut off valve. No modifications to the facility system or equipment is allowed. Exhibitors found in violation will be charged at the appropriate labor rate to repair the system or equipment.
- SES engineering personnel may be required to cut floor coverings to permit installation of service, unless otherwise directed in writing.
- Standard labor rates apply for bringing water service from the main line to the booth. Exhibitors are responsible for connecting their own equipment, Due to the portable nature of air lines, please supply a filter or other equipment to limit the moisture or water in the lines. SES is not responsible for moisture or water in air lines.
- Utility outlets include up to 50' of dropped line. Use of additional footage or equipment will be charged at the appropriate labor/material rates.
- Compressed air is available in Sands Expo Halls A, B, C, D and G. It is not available in the Venetian Congress Center on any level.
- Water services are available in Halls A, B, C and D. They are not available in Hall G or on any level of the Congress Center.

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EXHIBIT & BUSINESS SERVICE CENTER

The Exhibit & Business Service Center is an on-site location for ordering all SES services. Located in the Sands Expo lower lobby, a variety of convenient business support services are also available. Operating hours are tailored to move-in, show days, and move-out schedules; and our expert staff is prepared to assist with any business needs that arise during your event. We're here to support you!

- **Printing** - Available for Microsoft Word, Excel, and Adobe Acrobat files. Orders may be placed in advance of arrival via email at servicecenter@sandsexpo.com; please include quantity needed, paper size, single/double sided, black/white or color copies, etc. Payment is due upon receipt of order.
- **Photocopying** - Prices are calculated upon volume using standard 8.5"x11" or 8.5"x14" white paper, single-sided, and whether color or black/white copies are requested. Machine collating and stapling is included upon request and available at no additional charge.
- **Outbound Shipping** - Domestic outbound shipping is available via UPS and Federal Express only; international and inbound shipping is not available. Prices are determined by package weight, size and destination. A per-item handling fee will also be assessed, and certain restrictions may apply. To ensure next-day delivery, please keep in mind all shipping is picked up by 3:00 PM PST. For packages weighing 150 lbs. or more, please contact your general contractor for shipping service. Please refer to the Shipping & Freight Requirements section for information on shipping materials to the facility via your General Contractor or the FedEx Business Center at The Venetian. Additional information regarding the handling of materials may be found on page [26](#).
- **Faxing/Scanning** – Send or receive a domestic or international fax and send scanned documents anywhere. Our fax number is 702.733.5568.
- **Luggage & Coat Check** – Available at a cost of \$4.00 per item. Items left overnight will incur an additional charge of \$4.00 per item.
- **Other Services** - Let us assist with pop up needs such as business card printing (upon request) and laminating (up to 8.5" x 11").

FACILITY RULES & REGULATIONS

The following rules and regulations are those of Sands Expo. Show management may have additional guidelines exhibitors are expected to follow. Please check your exhibitor kit or event website for such details.

Balloons/Inflatables

Balloons/inflatables inside the facility must remain tethered to a fixed object and may be no larger than thirty-six inches (36") in diameter. The use of Mylar balloons is discouraged. Approval to display balloons must be obtained from the Catering & Conference Manager or Event Service Manager prior to move-in, so exhibitors must consult with show management to confirm this will be permitted within the exhibit space.

Displays/Drapes/Hangings

All decorations, drapes, signs, banners, acoustical materials, hay, straw, moss, split bamboo, plastic cloth, and similar decorative materials shall be flame retardant to the satisfaction of the Fire Department and State Fire Marshal.

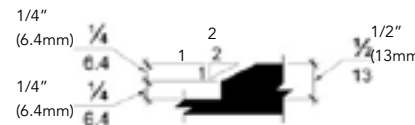
- Canvas, cloth, cardboard, leaves, or similar combustible materials shall be completely flame retardant.
- Oilcloth, tar paper, sisal paper, nylon, Orlon, and certain other plastic materials cannot be made flame retardant and their use is prohibited.
- Manufacturer fire resistance certificate must accompany all materials.
- These items are also prohibited from covering any and all sprinkler heads and column numbers.
- It is prohibited to hang any items from the sprinkler heads.
- All single-level covered and multi-story display areas 1,000 square feet or greater are required to have sprinkler coverage throughout the space.
- For exhibit Halls A-D, please refer to all rules and regulations established by Show Management; there is no rigging permitted in Hall G.

Exhibit Booth Raised Flooring Regulations

Raised flooring in exhibit booths are required to comply with ADA regulation 303: Vertical changes in level of 1/4" (6.4mm) high maximum shall be permitted to be vertical.



Changes in level between 1/4" (6.4mm) high and 1/2" high must be beveled with a slope not steeper than 1:2. Please note that a change in level of 1/2" (13mm) is permitted to be 1/4" (6.4mm) vertical plus 1/4" (6.4mm) beveled. However, in no case may the combined change in level exceed 1/2" (13mm). Changes in level exceeding 1/2" (13mm) must comply with ADA regulation 405 (ramps) or 406 (curb ramps).



Unacceptable



Acceptable

Fire & Safety

Fees - The Clark County Fire Department/Fire Prevention Bureau Permit and Service Fee Schedule is available at https://www.clarkcountynv.gov/government/departments/building_fire_prevention/new_electronic_plan_submittal_process.php or by calling 702.455.3000.

Cooking Demonstrations require approval by the Sands Expo Catering Department and the Clark County Fire Department, as well as the securing of all necessary fire permits. Exhibitors may not utilize their own food or beverage for cooking demonstrations; all product must be provided by Sands Expo and only Sands Expo Catering personnel may handle food and beverage products during such demonstrations. For additional information please contact the Catering Department at 702.733.5676 or catering@sandsexpo.com.

FACILITY RULES & REGULATIONS

Fire & Safety, cont.

Automatic Fire Sprinkler Systems (AFSS) - All single-level covered and multi-story display areas 1,000 square feet or greater are required to have sprinkler coverage throughout the space. Sprinklers must comply with National Fire Protection Act #13 (please see page 18 for details). For questions and additional information, please contact the Exhibit & Business Service Center 702.733.5070 or servicecenter@sands-expo.com.

Fuel-Powered Vehicles

Automobiles or other fuel-powered vehicles of any nature must comply with the following:

- Gas tank to be no more than 1/8 full of gasoline.
- Batteries to be disconnected.
- Gas caps locked.
- Ignition keys to be removed and turned into Facilities or have an agreement in place to hold your own keys.
- Propane tanks to be removed.
- Each vehicle must be equipped with its own fire extinguisher.
- Exhibitors must provide requests to Show Management, to ensure the event contractor includes it on the overall plan submitted to the Fire Marshal.
- All fuel-powered vehicles must have Fire Marshal approval. Please visit https://www.clarkcountynv.gov/government/departments/building_fire_prevention/new_electronic_plan_submittal_process.php or call 702.455.3000 for permit details.
- Visqueen must be placed underneath to protect the carpet.

For details on obtaining permission to display a fuel-powered vehicle, please see page 30.

Hazing

In adherence to our [Venetian Clean commitment](#) and the [Venetian Clean Guide to Meetings](#), hazing is not permitted at this time.

Motorized and Wheeled Transportation

The use of hoverboards, segways, rollerblades, bicycles, skateboards, or other wheeled transportation **not covered by the ADA policy** are strictly forbidden within Sands Expo.

Please see page 8 for guidelines on the use of motorized and wheeled transportation under ADA guidelines.

Any such items being displayed within an exhibit booth must remain within the booth and may not extend into any other area, and one of the following off-hour options must be in place:

- In conjunction with the General Contractor, product must be packaged up after show hours and stored off-site by exhibitor.
- Fire watch personnel must remain in the booth during all after-show hours.
- Booth structure must be covered and have a sprinkler system.

Pyrotechnics

Pyrotechnics by exhibiting companies within the general exhibit space is strictly prohibited.

Remote-controlled Devices/Demonstration Areas

For the purpose of demonstrating a product that requires use of an area outside of the exhibitor-assigned booth space, the Meeting Planner will provide a Demonstration Area for this purpose. Products such as remote controlled cars, drones, planes, helicopters, robots, etc. are to be demonstrated in a safely controlled area of the exhibit floor (i.e. Demonstration Area). The Demonstration Area must include safe netting appropriate to accommodate product(s) being demonstrated and be included on the master floor plan submitted for Fire Marshal approval. The Venetian Resort and Sands Expo reserves the right to determine what is acceptable in a safe and controlled Demonstration Area prior to final approval. **Please note in accordance with our Venetian Clean commitment and the Venetian Clean Guide to Meetings, demonstration areas must restrict and control the gathering of crowds. In addition, presentation setups should be reviewed to ensure physical distancing and the ability to properly disinfect throughout the show day.**

Resort Employee Access

It is understood employees of The Venetian Resort and Sands Expo may require access to your exhibit or production area for reasons including, but not limited to housekeeping, maintenance, and security.

FACILITY RULES & REGULATIONS

Resort Employee Access, cont.

The Show Manager/Producer must agree to allow entry to employees of The Venetian Resort and Sands Expo or Resort contractors presenting suitable identification and stating job-related need for their entry.

Smoking/Vaping/Nevada Clean Indoor Air Act

The Nevada Clean Indoor Air Act prohibits smoking in indoor public spaces. As a result, smoking/vaping is not allowed within Sands Expo and the Congress Center; it is only permitted at the Designated Smoking Area near the front of Sands Expo. For safety reasons, smoking/vaping is forbidden at any loading dock area.

Special Requests

If an exhibitor has a special request or question pertaining to facility rules and regulations, please contact the Exhibit & Business Service Center at 702.733.5070 or servicecenter@sandsexpo.com.

Taxi/Lyft/Uber Services

Taxi and Lyft/Uber lanes are located immediately outside of Sands Expo's front entrance. Personally owned vehicles that are not "for-hire" may unload passengers when such stopping does not interfere with any transportation services that are lawfully entitled to occupy this area. Except for authorized emergency vehicles, no other vehicles are permitted to stop, stand, or park in these lanes. **In order to maintain a touchless environment, Sands Expo staff are unable to assist with loading items into taxi cabs or other vehicles.**

Transporting Boxes and Freight Within the Facility

The use of escalators to transport boxes or freight is strictly forbidden. Such items may only be moved between floors via elevators.

FACILITY SPECIFICATIONS

A comprehensive overview of The Venetian Resort and Sands Expo is available in our [Facilities Guide](#), but general specifications may be referenced below. In addition, please note the following:

- Exhibits exceeding the noted floor load limits will require special handling to distribute the load.
- Three feet (3') of access to all columns with utility boxes, fire extinguishers, fire hose cabinets, and fire hose valves is required at all times. Covering or uninstalling any of these devices is prohibited.
- For guidelines on displays/drapes/hangings, please refer to the rules and regulations established by Show Management.

To view floor plans of the facility, please [click here](#).

Halls A, B and C

Air Wall Track: 29'H
Ceiling Height: 32'5"H
Column Grid: 24" square and set 60'x90' center-to-center apart
Floor Load: 250 lbs. per square foot
Loading Doors: One (1) door at south end of hall, 20'H x 50'W
Utility Service: Dropped from ceiling
Overhead Lighting: LED

Hall D

Air Wall Track: 29'H
Ceiling Height: 32'5" high
Column Grid: 24" square and set 60'x90' center-to-center apart
Floor Load: 250 lbs. per square foot
Loading Doors: One (1) door at south end of hall, 16'H x 20'10.5"W
Utility Service: Dropped from ceiling
Overhead Lighting: LED

Hall G

Air Wall Track: N/A
Ceiling Height: 13'5" high
Column Grid: 2'6" round and set 30' center-to-center apart
Floor Load: Unlimited
Loading Doors: One (1) door at North end of hall (G Slider), 13'7"H x 53'2"W
One (1) door at Southeast end of hall (G Roll-up), 13'7"H x 26'1"W
Utility Service: Various columns
Overhead Lighting: LED

The Congress Center at The Venetian Resort

The floor load limit for The Venetian Ballroom (Level 2), Levels 2, 3 and 4 meeting rooms, and The Palazzo Ballroom (Level 5) is 150 lbs. per square foot, static weight.

MATERIAL HANDLING

Acceptance & Storage of Shipments

Sands Expo does not accept and/or store shipments of exhibit materials for any event. Arrangements should be made with the General Contractor to receive and store exhibits, collateral materials, handouts, giveaways, etc. for delivery to the facility on the move-in date(s). These arrangements must also include the removal and storage of empty crates and their subsequent return to the facility on the move-out date(s).

Material may be shipped to The Venetian FedEx Office, but will not be transported to Sands Expo by personnel of The Venetian or Sands Expo. Exhibitors must make their own arrangements for transportation of freight delivered to:

The Venetian FedEx Office:
Tel: 702.836.4401
Fax: 702.262.3938
Email: usa5607@fedex.com

Should property remain following an event's contracted period, Sands Expo will dispose of this property and will charge the Licensee accordingly.

Accessible Storage

For exhibitors who lack space within their booth for proper storage, but have materials that may be needed during the show, accessible storage space is available via prearranged deliveries and "will call" services. To make arrangements and receive access storage labels, please see the General Contractor's service center or contact the area's concierge.

Bringing in Food & Beverage Items

Sands Expo and The Venetian Resort hold the exclusive rights to all Food & Beverage service. No food or beverage, cases of bottled water, samples, etc. are allowed to be brought into the facility. Any items discovered to have been brought in will be confiscated or applied a corkage fee.

Cartload Service

This service is provided by the General Contractor for exhibitors in POVs who require assistance with moving materials that cannot be hand carried. A one-time fee will be assessed for this round-trip service (inbound/outbound). Exhibitors with vehicles that do not qualify for this service or who have materials that require mechanical assistance to unload, will be directed to the POV Staging Area established by the General Contractor.

Crated & Uncrated Shipments

Crated shipments may be sent in advance to the General Contractor's warehouse or direct to the show site to the attention of the General Contractor. They are classified as material that is skidded or in any type of shipping container that can be unloaded at the dock. Uncrated shipments may only be sent direct to show site to the attention of the General Contractor.

Only the General Contractor is permitted to unload the exhibitor's materials. Some events operate on a targeted freight move-in and move-out system. Exhibitors are assigned a specific date and time for their freight to arrive and be removed from the exhibit hall.

Crate Removal & Storage

The storing of crates, boxes or cartons in the exhibit booth or meeting room during the show period is prohibited. This fire and safety regulation is strictly enforced. Please place an "Empty" label (distributed at the General Contractor's service center) on each crate/carton/box. Those that are properly labeled will be removed, stored and returned to the exhibitor. Crates and cartons not properly marked may be destroyed.

Hand Carrying Policy

Exhibitors may hand-carry their own materials into the exhibit space, provided they do not use material handling equipment to assist them. Two-wheel luggage/suitcase is acceptable; hand-carts and any four-wheel cart or dolly is prohibited. Access to the loading dock and/or freight door areas is prohibited. The use of escalators to transport boxes or freight is strictly forbidden. Such items may only be moved between floors via elevators.

Privately Owned Vehicles (POVs)

For the purpose of curbside loading/unloading of hand-carried items, vehicles other than POVs are prohibited from staging in front of the building. Vehicles must be no larger than a typical Sport Utility Vehicle or pick-up truck, and may not be left unattended at any time. Please note unattended vehicles parked curbside will be towed at the owner's expense.

SANDS ECO360 GREEN MEETINGS PROGRAM

The Sands ECO360 Green Meetings program is a holistic approach to providing environmentally preferable practices for events held at The Venetian Resort and Sands Expo. All meeting clients benefit from these standard practices, which are incorporated into our daily operations. These practices include:

- Resource Conservation Procedures (i.e., equipment and lighting shutdown in unoccupied spaces)
- Waste Diversion (i.e., recycling, composting, donation program, partnership with local charities)
- Indoor Air Quality Management (i.e., green cleaning, CO₂ monitoring)
- Responsible Purchasing (i.e., reduced packaging, office supplies with recycled content)
- Sustainable Food Practices (i.e., reusable china and silverware, compostable service ware)
- Alternative Transportation (i.e., public transit within walking distance, electric vehicle charging stations)

Our buildings have earned several prestigious and well-recognized third-party environmental certifications, which demonstrate or focus on conserving natural resources and improving occupants' health and comfort. High-performance facilities provide a foundation for a successful green meetings program.

Donation Program

As part of the Green Meetings initiative, Sands Expo manages an extensive donation program that supports a number of charitable organizations. Exhibitors have the opportunity to impact the local community via unused event materials that are eligible for donation. Participation is easy; if interested in donating leftover booth inventory (i.e., samples, furniture, etc.), please email seccdonations@sandsexpo.com.

Mask Recycling Program

The Venetian Resort and Sands Expo is the first Las Vegas-based property, and one of the first in the nation, to develop an innovative program to recycle surgical face masks used by guests and Team Members.

Discarded masks are collected on-site (dedicated mask recycling containers are located in the Sands Expo lobby and on the exhibit floor) and sent to a recycling facility

where they are separated, shredded and densified into a crumb-like raw material. This material gets used to make repurposed products such as composite lumber for shipping pallets, railroad ties and composite decking.

INSURANCE AND SPECIAL PERMITS

Animal Guidelines - Overview

On occasion, convention clients or private parties have sought to display or otherwise use animals, including “wild” animals, as part of their group functions at The Venetian Resort and Sands Expo. As a general rule, no animal other than an animal that qualifies as a “Service Animal” or police dog as those animals are defined by law, shall be brought onto the property without the prior approval of the Legal/Risk Management department. This applies regardless of the type of animal or the length of time the animal will be on property. Permission for any animals other than ADA animals appearing in a show or booth must first be approved by Show Management, the SES/Event Manager and the Risk Management Department. Please note trainers must accompany animals at all times, the animals may not remain in the building overnight, and it is the owner’s responsibility to clean up after the animal while on property. Please see page 8 for information on bringing service animals on property.

Before such approval is given, in most cases, the following minimum information will need to be provided:

1. The type of animal(s).
2. The purpose of bringing the animal on property.
3. How it will be transported? (i.e., caged, chained).
4. How long will it be on property.
5. Who will be handling the animal and what is his/her experience and training.
6. What will the exposure be to our Team Members and Guests.
7. What precautions are being taken to avoid injury to our Team Members and Guests? Provide a complete description including a diagram of the holding facility and/or cages used to confine and/or display the animal while it is on property and any other information that would tell us about security precautions taken to avoid injury to others.
8. If coming from out of state, provide the necessary Import Permits granted by the Nevada Department of Wildlife.
9. Provide confirmation the person, firm, or organization has an Exhibitor’s License issued by the United States Department of Agriculture in compliance with the Animal Welfare Act (7 U.S.C.2131 et seq.).
10. Confirm if the person, firm, or organization has a License to sell or exhibit wildlife from the state where it is domiciled.
11. If the animal is to be exhibited, confirm the necessary amount of security personnel has been arranged for.

12. Complete and submit the animal permit liability form no later than seven (7) days prior to move in.
13. Porter Service fees may be incurred should such a service be deemed necessary.

Animal Guidelines - Permits

In order to bring an animal(s) onto the premises, the following guidelines must be followed:

Insurance: Exhibitor will carry and maintain the following insurance during the time the animal(s) is at The Venetian Resort and Sands Expo:

1. Worker’s Compensation Insurance with statutory limits in accordance with applicable state law.
2. Employer’s Liability Insurance with minimum limits of \$1,000,000 bodily injury by accident, \$1,000,000 bodily injury by disease, and \$1,000,000 policy limit.
3. Commercial General Liability Insurance covering bodily injury, property damage, products and completed operations, and personal & advertising injury with minimum limits of 41,000,000 per occurrence.
4. Automotive Liability insurance insuring any motor vehicle whether owned, hired, or non-owned with minimum limits of 1,000,000 per accident.

The Venetian Resort and Sands Expo in no way warrants the minimum limits contained herein are sufficient to protect the Organization/Exhibitor from liabilities that may arise, and the Organization/Exhibitor is free to purchase such additional insurance as the Organization/Exhibitor may deem necessary.

For submission deadlines and additional information please contact the [Sands Expo Risk Management](#) department.

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INSURANCE AND SPECIAL PERMITS

ASCAP/BMI/SESAC Broadcasts and Publications

The Venetian Resort and Sands Expo does not regulate, control, approve, or disapprove any broadcast, performance, or publication of music or any other audio or visual presentations. If the Licensee, or an exhibitor, wishes to use copyrighted material, it will be necessary for you to make arrangements with the ASCAP, BMI, or SESAC for a license to perform such copyrighted music or material or otherwise qualify for an exemption.

For more information regarding copyrighted material please contact the following:

- **ASCAP**
American Society of Composers Authors and Publishers
General Information: 800.952.7227
Licensing Information: 800.505.4052
- **BMI**
Broadcast Music, Inc.
Telephone: 800.925.8451
- **SESAC**
Telephone: 800.826.9996

Automobile/Fuel-Powered Vehicles Inside Facility

All requests for placement of automobiles, trucks, motorcycles, and other motorized vehicles must be approved in advance by senior management of the facility before being submitted to the Clark County Fire Department/Fire Prevention Bureau. Requests should be submitted 45 days in advance and will be reviewed in a timely manner. The event's official decorator/exhibit/production company is responsible for, and must submit a floor plan of the proposed location of any automobiles, trucks, motorcycles, and other motorized vehicles to the Clark County Fire Department/Fire Prevention Bureau for approval one month prior to the event. A Fire Marshal-approved copy must be forwarded to Sands Expo two weeks prior to vehicle move-in and placement. Any changes to approved plans will require additional approval by the Clark County Fire Department/Fire Prevention Bureau. Please see page [21](#) for exhibitor compliance guidelines.

For CCFD/FPB requirements, visit https://www.clarkcountynv.gov/government/departments/building_fire_prevention/new_electronic_plan_submittal_process.php or call 702.455.3000.

Clark County Fire Department/Fire Prevention Bureau Permits

Based upon plans within an exhibit area, obtaining special permits from the Clark County Fire Department/Fire Prevention Bureau may be necessary. Typical operations that require separate permits present in assembly spaces include:

- Flame effects
- Open flame devices (i.e., candles, gelled alcohol warmers)
- Fireworks/pyrotechnics
- Compressed gases
- Cryogenic fluids
- Hot Work Operations
- Liquid or gas-fueled vehicles or equipment for display in assembly occupancies
- Fire systems for covered booths exceeding 1,000 square feet.

For CCFD/FPB requirements, visit https://www.clarkcountynv.gov/government/departments/building_fire_prevention/new_electronic_plan_submittal_process.php or call 702.455.3000.

RATES: Audio Visual Equipment, Computer Rental, Cable/HDTV/Satellite

EQUIPMENT	ADV. RATE	SHOW RATE
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VIDEO:

40" LED Monitor	\$696.40	\$870.50
50" LED Monitor	\$944	\$1,246
55" LED Monitor	\$996.80	\$1,240
60" LED Monitor	\$1,213.20	\$1,516.50
80" LED Monitor	\$2,140	\$2,675
Monitor Floor Stand <i>(Available with monitor rental only)</i>	\$133.60	\$167

Additional Information:

- Equipment rental is subject to 8.375% Nevada State Sales Tax. Drayage fees are not applied to equipment provided by SES.
- A minimum of 2 hours of labor will be charged, which includes delivery, installation, and dismantle. After this, standard rates apply as noted on the SES & SES Productions Labor section on page [37](#).
- Place your order at www.sandsexpo.com/ordernow.
- Please email servicecenter@sandsexpo.com to request an estimate.

AUDIO:

Exhibitor Audio Package <i>(includes powered speaker, speaker stand, mixer, wireless handheld microphone. Does not include Audio Operator labor)</i>	\$610.00	\$765.50
Wireless Handheld Microphone <i>(Audio Package add-on only)</i>	\$235.60	\$294.50
Wireless Lavalier Microphone <i>(Audio Package add-on only)</i>	\$235.60	\$294.50
Wireless Headset Microphone <i>(Audio Package add-on only)</i>	\$241.20	\$301.50

COMPUTER:

Laptop	\$224.80	\$281
HDMI 10' Cable	\$15.20	\$19
HDMI to VGA Adapter	\$15.20	\$19

HDTV/SATELLITE:	\$2,006.50	\$2,006.50
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EQUIPMENT	ADV. RATE	SHOW RATE
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MISCELLANEOUS:

Flip Chart Package <i>(includes easel, markers, paper pad)</i>	\$76	\$95
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RATES: Electrical

ELECTRICAL USAGE	ADV. RATE	SHOW RATE	OVERHEAD LIGHTING PACKAGE (F)	ADV. RATE	SHOW RATE
120 VOLT/60 HZ-AC:			1,000 Watt quartz light mounted in catwalk. (anything mounted off catwalk requires labor and boom lift rental)	\$334	\$509
5 Amps - 500 Watts or Less	\$101	\$182			
10 Amps - 1,000 Watts or Less	\$177	\$259			
20 Amps - 2,000 Watts or Less	\$257	\$377			
30 Amps - 3,000 Watts or Less <i>(for specialized equipment only)</i>	\$465	\$707			
208 VOLT/1 PHASE/60HZ-AC:			ADDITIONAL MATERIALS RENTAL		
10 Amps - 1/2 HP or Less	\$305	\$461	120 VOLT/60 HZ-AC :		
20 Amps - 1 1/2 HP or Less	\$427	\$654	Plug Strip	\$26	\$26
30 Amps - 2 HP or Less	\$495	\$736	15 ft. Extension Cord	\$24	\$24
60 Amps - 5 HP or Less	\$618	\$977	25 ft. Extension Cord	\$34	\$34
100 Amps - 10 HP or Less	\$930	\$1,464	50 ft. Extension Cord	\$57	\$57
Outlets Requiring Neutral	N/A	N/A	100 ft. Extension Cord	\$73	\$73
208 VOLT/3 PHASE/60HZ-AC:			280 AND 480 VOLT:		
10 Amps - 1 HP or Less	\$357	\$554	12/5 Cord Cap, 20-30 AMP	\$25	\$25
20 Amps - 3 HP or Less	\$506	\$736	6/5 Cord Cap, 60 AMP	\$200	\$200
30 Amps - 5 HP or Less	\$624	\$949	4/5 Cord Cap, 100 AMP	\$350	\$350
60 Amps - 10 HP or Less	\$844	\$1,348	Adaptor, 60 MP to Cam Lock	\$300	\$300
100 Amps - 20 HP or Less	\$1,076	\$1,616	Adaptor, 100 MP to Cam Lock	\$450	\$450
200 Amps - 50 HP or Less	\$2,026	\$3,365	12/5 Flat Cable	\$4 per ft.	\$4 per ft.
400 Amps or Less	\$3,598	\$5,104	6/5 Flat Cable	\$5 per ft.	\$5 per ft.
480 VOLT/3 PHASE/60HZ-AC:			EQUIPMENT RENTAL:		
20 Amps - 7 HP or Less	\$820	\$1,151	Boom lift	\$244 per hr.	\$244 per hr.
30 Amps - 10 HP or Less	\$975	\$1,326	Scissor lift	\$244 per hr.	\$244 per hr.
60 Amps - 20 HP or Less	\$1,375	\$1,576			
100 Amps - 50 HP or Less	\$1,670	\$2,235			
200 Amps - 100 HP or Less	\$2,553	\$3,598			
EUROPEAN POWER 240/380:	Please call for Pricing				
Transformer Voltage Boost	\$3 per Amp	\$3 per Amp			

Additional Information:

- Standard rates apply as noted on the SES & SES Productions Labor section on page [38](#).
- 24-hour power is available at double the listed rate, and is recommended for booths utilizing F&B appliances, computers, etc. throughout the run of show.
- Place your order at www.sandsexpo.com/ordernow.

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RATES: Venetian Clean Booth Cleaning & Labor Services

VIP PACKAGE:

Nightly electrostatic spraying of booth with EPA approved disinfectant, Full Service Hand Vacuum or Damp Dust/Mop, Wastebasket, and Porter Service (countertop wipe down with EPA approved disinfectant, bussing and trash removal).

	ADV. RATE	SHOW RATE
	\$0.80 per sq. ft.	\$0.95 per sq. ft.

PLATINUM VACUUM PACKAGE:

Full Service Hand Vacuum, Wastebasket, and Porter Service (countertop wipe down with EPA approved disinfectant, bussing and trash removal).

	ADV. RATE	SHOW RATE
1 to 2,000 sq. ft.	\$0.57 per sq. ft.	\$0.65 per sq. ft.
2,001 to 4,000 sq. ft.	\$0.52 per sq. ft.	\$0.62 per sq. ft.
4,001 sq. ft. and up	\$0.47 per sq. ft.	\$0.58 per sq. ft.

PLATINUM DAMP & DUST MOP PACKAGE:

Full Service Damp or Dust Mop, Wastebasket, and Porter Service (countertop wipe down with EPA approved disinfectant, bussing and trash removal).

	ADV. RATE	SHOW RATE
1 to 2,000 sq. ft.	\$0.51 per sq. ft.	\$0.61 per sq. ft.
2,001 to 4,000 sq. ft.	\$0.48 per sq. ft.	\$0.59 per sq. ft.
4,001 sq. ft. and up	\$0.45 per sq. ft.	\$0.56 per sq. ft.

PORTER PACKAGE:

Includes counter top wipe down, bussing, trash removal throughout show day.

	ADV. RATE	SHOW RATE
Must be purchased for full show day	\$34.50 per hour	\$40.00 per hour

HAND VACUUM & NIGHTLY TRASH REMOVAL:

Booth is professionally vacuumed before the start of show, plus nightly trash removal.

	ADV. RATE	SHOW RATE
1 to 2,000 sq. ft.	\$0.42 per sq. ft.	\$0.52 per sq. ft.
2,001 to 4,000 sq. ft.	\$0.37 per sq. ft.	\$0.46 per sq. ft.
4,001 sq. ft. and up	\$0.33 per sq. ft.	\$0.43 per sq. ft.

DAMP MOP & NIGHTLY TRASH REMOVAL:

Booth is professionally damp mopped before the start of show, plus nightly trash removal.

	ADV. RATE	SHOW RATE
1 to 2,000 sq. ft.	\$0.41 per sq. ft.	\$0.51 per sq. ft.
2,001 to 4,000 sq. ft.	\$0.35 per sq. ft.	\$0.46 per sq. ft.
4,001 sq. ft. and up	\$0.32 per sq. ft.	\$0.42 per sq. ft.

DUST MOP & NIGHTLY TRASH REMOVAL:

Booth is professionally dust mopped before the start of show, plus nightly trash removal.

	ADV. RATE	SHOW RATE
1 to 2,000 sq. ft.	\$0.31 per sq. ft.	\$0.41 per sq. ft.
2,001 to 4,000 sq. ft.	\$0.28 per sq. ft.	\$0.38 per sq. ft.
4,001 sq. ft. and up	\$0.25 per sq. ft.	\$0.35 per sq. ft.

SHAMPOO CARPET & CONCRETE CLEANING

Concrete cleaning includes scuff removal, buff and wax polish.

	ADV. RATE	SHOW RATE
Shampoo Carpet	\$0.86 per sq. ft.	\$1.11 per sq. ft.
Concrete Cleaning	\$0.62 per sq. ft.	\$0.72 per sq. ft.

CONTAINER SERVICE - BOOTH AND FLOORING REMOVAL:

Includes on-site open top container (40 yd.), forklift labor to fill open top, and disposal fee.

	ADV. RATE	SHOW RATE
201 - 1,000 sq. ft.	\$999 per sq. ft.	\$999 per sq. ft.
1,001 - 2,000 sq. ft.	\$1,998 per sq. ft.	\$1,998 per sq. ft.
2,001 - 3,000 sq. ft.	\$2,997 per sq. ft.	\$2,997 per sq. ft.
3,001 and up	\$3,996 per sq. ft.	\$3,996 per sq. ft.

NIGHTLY BOOTH SPRAYING

Overnight spraying with an EPA-registered disinfectant

	ADV. RATE	SHOW RATE
	\$.25 per sq. ft.	\$.25 per sq. ft.

LABOR SERVICE:

Move-in and Move-out cleaning assistance within booth space

	ADV. RATE	SHOW RATE
	\$34.50 per hour	\$40 per hour

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RATES: Hand Sanitizer, Disinfecting Supplies, & PPE

In adherence with our Venetian Clean commitment and Venetian Clean Guide to Meetings, all exhibitors are required to have hand sanitizer (with no less than 60% alcohol content) readily available in their booths. In addition, booth disinfecting between attendee transactions is strongly encouraged. The EPA List N disinfectants approved for use on property include Wide Range II, Vital Oxide, Virex TB, Clorox Disinfecting Wipes, and Lysol Disinfecting Wipes.

All services are guaranteed, and unsatisfactory service issues must be addressed before the close of each show day. Hand Sanitizer, Disinfecting Supplies and PPE are non-refundable.

<p>FREESTANDING HAND SANITIZER UNIT <i>Rental includes one Purell refill (1,200 uses). Additional refills may be ordered upon consumption.</i></p>	<p>ADV. RATE \$189 each</p>	<p>SHOW RATE \$189 each</p>
<p>FREESTANDING HAND SANITIZER UNIT REFILL <i>Sealed refill container fits into the Freestanding Hand Sanitizer Rental Unit.</i></p>	<p>ADV. RATE \$23 each</p>	<p>SHOW RATE \$23 each</p>
<p>2L HAND SANITIZER DISPENSER <i>Single 2L disposable container of sanitizer</i></p>	<p>ADV. RATE \$40 each</p>	<p>SHOW RATE \$40 each</p>
<p>BULK HAND SANITIZER <i>72 individual 1.6 oz. bottles of sanitizer</i></p>	<p>ADV. RATE \$99</p>	<p>SHOW RATE \$99</p>
<p>DISINFECTING WIPE DOWN BUNDLE <i>Includes one 16 oz. spray bottle of a facility-approved EPA registered disinfectant for emerging viral pathogens and three microfiber towels. On-site audits will be conducted to ensure only approved cleaning agents are being utilized.</i></p>	<p>ADV. RATE \$13 each</p>	<p>SHOW RATE \$13 each</p>
<p>CLOROX DISINFECTING WIPES (3 PACK) <i>Each canister contains 35 wipes (all scents)</i></p>	<p>ADV. RATE \$25 per pack</p>	<p>SHOW RATE \$25 per pack</p>
<p>LYSOL DISINFECTANT SPRAY <i>Crisp Linen, 19 oz.</i></p>	<p>ADV. RATE \$10.50 each</p>	<p>SHOW RATE \$10.50 each</p>
<p>WINDEX MULTI-SURFACE DISINFECTANT CLEANER 32 oz. Bottle</p>	<p>ADV. RATE \$8.50 each</p>	<p>SHOW RATE \$8.50 each</p>

LATEX FREE DISPOSABLE GLOVES
Available in size Medium and Large.

ADV. RATE
\$8.50

SHOW RATE
\$8.50

LATEX FREE DISPOSABLE GLOVES
Available in size Medium and Large.
Each box contains 100 gloves.

ADV. RATE
\$8.50

SHOW RATE
\$8.50

DISPOSABLE FACE MASKS
Each box contains 100 black masks.

ADV. RATE
\$45

SHOW RATE
\$45

RATES: Internet/Telecom

SHARED INTERNET HARD WIRED DROPS

For basic browsing/email on wired devices

Choose the speed of your main Internet drop. If multiple devices will be connected, bandwidth will be shared across those devices. Cat5 cable and electrical labor are not included, and must be ordered separately.

	ADV. RATE	SHOW RATE
SHARED Hard Wired Internet "up to" 3Mbps (includes 1 DHCP IP address)	\$1,220	\$1,420
SHARED Hard Wired Internet "up to" 10Mbps (includes 1 DHCP IP address)	\$2,130	\$2,480

DEDICATED INTERNET HARD WIRED DROPS

For use with a client-provided router

Choose the speed of your main Internet drop. If multiple devices will be connected, bandwidth will be shared across those devices. Cat5 cable and electrical labor are not included, and must be ordered separately.

	FLAT RATE
DEDICATED Hard Wired Internet, 10Mbps (includes "up to" 25 DHCP IP addresses)	\$5,000
DEDICATED Hard Wired Internet, 20Mbps (includes "up to" 25 DHCP IP addresses)	\$10,000
DEDICATED Hard Wired Internet, 50Mbps (includes "up to" 25 DHCP IP addresses)	\$18,000
DEDICATED Hard Wired Internet, 100Mbps (includes "up to" 25 DHCP IP addresses)	\$25,000
DEDICATED Hard Wired Internet, 200Mbps (includes "up to" 25 DHCP IP addresses)	\$30,000

ADDITIONAL CONNECTIONS (OPTIONAL)

One IP address is needed per hard wired device; the first one is included with the main Internet drop. Cat5 cable and electrical labor are not included, and must be ordered separately.

	FLAT RATE
Additional DHCP IP Address (DHCP IP addresses are delivered automatically to the device when plugging in)	\$128

TELECOMMUNICATIONS SERVICES

ADV. RATE

SHOW RATE

TELEPHONE:

Single Line Touch Tone Phone <i>(voice only; includes \$125 deposit)</i>	\$520	\$572
Single Line Polycom <i>(includes \$125 deposit)</i>	\$520	\$520

ADDITIONAL SERVICES:

Voice mail, Multi-line Phones, etc.
Please inquire for pricing

Additional Information:

- The Internet services provided are all hard wired drops. You must purchase 1 hour of electrical labor to have Cat5 cables run on the floor. Materials and actual labor will be charged post show.
- Please email SESinternetsupport@sandsexpo.com for more than 200Mbps Internet drop prices.
- Wireless connections are not available for purchase.
- Telephone deposits are refundable if equipment is returned in good condition.
- Provider reserves the right to add labor to an order as it relates to providing technical support, including troubleshooting and specialized technical assistance. Basic installation and dismantle labor is included in the price of the Internet line.
- Standard rates apply as noted on the SES & SES Productions Labor section on page [38](#).
- Place your order at www.sandsexpo.com/ordernow.

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RATES: Plumbing

AIR/WATER/DRAIN SERVICES

COMPRESSED AIR (3/8" AIR LINE):

	ADV. RATE	SHOW RATE
Serv. Charge for First Outlet	\$460	\$590
Serv. Charge for Each Additional Connection in Booth (<i>within 5' of first outlet</i>)	\$227	\$289

COMPRESSED AIR (1/2" AIR LINE):

Serv. Charge for First Outlet	\$944	\$1180
Serv. Charge for Each Additional Connection in Booth (<i>within 5' of first outlet</i>)	\$472	\$590

CONTINUOUS WATER & DRAIN SERVICE

Serv. Charge for First Outlet	\$944	\$1180
Serv. Charge for Each Additional Connection in Booth (<i>within 5' of first outlet</i>)	\$472	\$590

WATER SERVICE:

Service Charge for First Outlet	\$472	\$590
Service Charge for Each Additional Connection in Booth (<i>within 5' of first outlet</i>)	\$238	\$298

HOT WATER HEATER:

Service Charge for Each	\$150	\$150
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WATER FILLING AND DRAINING:

Unit(s) 1-149 Gallons	\$256	\$321
Unit(s) 150-299 Gallons	\$367	\$458
Unit(s) 300-999 Gallons	\$651	\$814
Unit(s) 1,000-4,999 Gallons	\$870	\$1,088
Unit(s) 5,000-10,000 Gallons	\$1,171	\$1,464

Additional Information

- Compressed air service includes a 3/8" air hose and a 3/8" automotive quick connect fitting. Compressed air outlets must use a 1/4" AMFLO-C1 connector.
- Water service includes a 3/8" water hose with 3/4" garden hose fitting and a shut off valve.
- Water pressure may vary and is not guaranteed. If this is critical, please arrange for installation of a pressure regulator valve. The standard connections for water outlets are 1/2" FIP.
- Compressed air is provided at 5CFM. If higher CFM is needed please contact FacilitiesWO@SandsExpo.com.
- For water filling and draining, prices exclude labor. A minimum labor charge of 2 hours will be applied; please see rates on page 35.
- Place your order at www.sandsexpo.com/ordernow.

RATES: SES & SES Productions Labor

SES (Internet, Telecom, Electrical, Plumbing)

RATE TYPE	RATE	HOURS	DAYS
STANDARD	\$97 per hour, per worker	8AM - 5PM	Mon. - Fri. (excludes holidays)
PREMIUM	\$181 per hour, per worker	Before 8AM and After 5PM	Mon. - Fri. (excludes holidays)
	\$181 per hour, per worker	Any Hours	Sat. - Sun. (excludes holidays)
HOLIDAY	\$362 per hour, per worker	Any Hours	New Year's Day / MLK Day / Easter Sunday / Memorial Day / 4th of July / Labor Day / Thanksgiving Day / Christmas Day

SES Productions

The following applies to all SES Productions labor, with the exception of AV Technicians, Assistant Carpenters, and Assistant Electricians.

RATE TYPE	RATE	HOURS	DAYS
STANDARD	\$99 per hour, per worker	8AM - 5PM	Mon. - Fri. (excludes holidays)
PREMIUM	\$181 per hour, per worker	Before 8AM and After 5PM	Mon. - Fri. (excludes holidays)
	\$181 per hour, per worker	Any Hours	Sat. - Sun. (excludes holidays)
HOLIDAY	\$362 per hour, per worker	Any Hours	New Year's Day / MLK Day / Easter Sunday / Memorial Day / 4th of July / Labor Day / Thanksgiving Day / Christmas Day

The following applies to SES Productions AV Technicians, Assistant Carpenters, and Assistant Electricians.

RATE TYPE	RATE	HOURS	DAYS
STANDARD	\$97 per hour, per worker	8AM - 5PM	Mon. - Fri. (excludes holidays)
PREMIUM	\$181 per hour, per worker	Before 8AM and After 5PM	Mon. - Fri. (excludes holidays)
	\$181 per hour, per worker	Any Hours	Sat. - Sun. (excludes holidays)
HOLIDAY	\$362 per hour, per worker	Any Hours	New Year's Day / MLK Day / Easter Sunday / Memorial Day / 4th of July / Labor Day / Thanksgiving Day / Christmas Day

- Basic installation and dismantle labor is included in the price of Internet lines.
- A 5 hour minimum per worker (10 hour minimum for lead positions after 5 hours) applies to all labor dispatched for a set time/date.
- A 2 hour minimum per worker applies to all "will call" labor.
- A Technical Project Manager is required for all crews consisting of six (6) or more workers.
- A 1 hour non-working meal break or qualified meal (working lunch) must be provided every 5 hours. A 2 hour minimum applies after any non-working meal break. A rate of \$297 is applied each hour until a 1 hour non-working meal break or qualified (working lunch) is provided. Worker(s) remain on billable time during a working lunch.
- All workers who are specifically requested by name may be subject to the Premium Rate, in accordance with any overtime incurred.
- To avoid being charged a 5 hour minimum, on-site labor adjustments must be received 6 hours in advance.
- Once a labor crew reaches 20+ workers, a scheduling administrator will be added.
- For all labor, rates are subject to change without notice.

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